

National Center for Lesbian Rights

Financial Statements &
Independent Auditor's Report
for the Year Ended
June 30, 2022

COOK &
COMPANY

A PROFESSIONAL ACCOUNTANCY CORPORATION

National Center for Lesbian Rights

Statement of Financial Position

June 30, 2022

ASSETS

Current Assets:

| | |
|---|------------------|
| Cash & equivalents | \$ 6,124,281 |
| Investments (Note 3) | 277,983 |
| Grants & contributions receivable, current (Note 4) | 677,028 |
| Other receivables | 15,549 |
| Prepaid expenses & other current assets | 76,356 |
| Total current assets | <u>7,171,197</u> |

| | |
|---|----------------|
| Grants & contributions receivable, non-current (Note 4) | 666,482 |
| Deposits | 17,275 |
| Property & equipment, net (Note 5) | 42,582 |
| Operating leases - right of use (Note 7) | <u>511,701</u> |

TOTAL ASSETS \$ 8,409,237

LIABILITIES & NET ASSETS

Current Liabilities:

| | |
|--|----------------|
| Accounts payable | \$ 90,998 |
| Accrued vacation pay | 289,892 |
| Deferred revenue | 27,000 |
| Current portion of long-term debt (Note 8) | 116,500 |
| Operating lease liabilities - current (Note 7) | 165,905 |
| Total current liabilities | <u>690,295</u> |

| | |
|--|----------------|
| Long-term debt (Note 8) | 356,797 |
| Operating lease liabilities - long term (Note 7) | <u>346,250</u> |

TOTAL LIABILITIES 1,393,342

Net Assets

| | |
|-----------------------------------|------------------|
| Without donor restrictions | |
| Undesignated | 1,217,515 |
| Board-designated (Note 9) | 2,683,367 |
| Total without donor restrictions | <u>3,900,882</u> |
| With donor restrictions (Note 10) | <u>3,115,013</u> |

TOTAL NET ASSETS 7,015,895

TOTAL LIABILITIES & NET ASSETS \$ 8,409,237

See accompanying notes to financial statements and independent auditor's report.

National Center for Lesbian Rights

Statement of Activities and Changes in Net Assets for the Year Ended June 30, 2022

| | Without Donor Restrictions | With Donor Restrictions | Total |
|--|----------------------------------|-------------------------------|--------------|
| Support & Revenue: | | | |
| Grants & contributions | \$ 2,033,209 | \$ 3,310,373 | \$ 5,343,582 |
| Government grant | 7,936 | | 7,936 |
| Net assets released from restriction: | | | |
| Satisfaction of donor requirements | 1,596,192 | (1,596,192) | - |
| Special events - contributions | 73,480 | - | 73,480 |
| Court awards | 301,727 | - | 301,727 |
| Contracts with customers | 35,701 | - | 35,701 |
| Interest income | 35,747 | - | 35,747 |
| Realized and unrealized gains on investments | (42,276) | - | (42,276) |
| Other income | 4 | - | 4 |
| Total support & revenue before contributed services | 4,041,720 | 1,714,181 | 5,755,901 |
| Contributed services (Notes 2, 11) | 6,270,693 | - | 6,270,693 |
| Total support & revenue | 10,312,413 | 1,714,181 | 12,026,594 |
| Expenses: | | | |
| Program services | 3,698,602 | - | 3,698,602 |
| Management & general | 618,973 | - | 618,973 |
| Fundraising | 811,217 | - | 811,217 |
| Total expenses before contributed services | 5,128,792 | - | 5,128,792 |
| Contributed services (Notes 2, 11) | 6,270,693 | - | 6,270,693 |
| Total expenses | 11,399,485 | - | 11,399,485 |
| CHANGE IN NET ASSETS | (1,087,072) | 1,714,181 | 627,109 |
| NET ASSETS, July 1 | 4,987,954 | 1,400,832 | 6,388,786 |
| NET ASSETS, June 30 | \$ 3,900,882 | \$ 3,115,013 | \$ 7,015,895 |

See accompanying notes to financial statements and independent auditor's report.

National Center for Lesbian Rights

Statement of Functional Expenses for the Year Ended June 30, 2022

| | Program Services | Communications | Management & General | Fundraising | Shared Costs | Total |
|---|---------------------|----------------|-------------------------|-------------------|-----------------|----------------------|
| Salaries | \$ 2,062,022 | \$ 198,120 | \$ 265,649 | \$ 183,980 | \$ - | \$ 2,709,771 |
| Payroll taxes | 151,223 | 15,622 | 20,810 | 14,518 | - | 202,173 |
| Benefits | 400,027 | 43,140 | 58,933 | 38,373 | - | 540,473 |
| Accounting | - | - | 135,404 | - | - | 135,404 |
| Communications consultants | 9,345 | 2,725 | - | 18 | 17,044 | 29,132 |
| Organizational consultants | - | - | 31,732 | - | 13,070 | 44,802 |
| Other contractors & consultants | 194,281 | - | 20,573 | 279,293 | 30 | 494,177 |
| Case expenses | 10,339 | - | - | - | - | 10,339 |
| Advertising & public relations | 4,001 | 6,000 | - | 13,278 | - | 23,279 |
| Rent | 522 | - | 455 | - | 274,298 | 275,275 |
| Books, dues & publications | 33,029 | 100 | - | 179 | 175 | 33,483 |
| Telephone & Internet | 2,449 | - | - | - | 50,327 | 52,776 |
| Information technology | 91,241 | 1,392 | 110 | 30,992 | 113,803 | 237,538 |
| Postage | 7,016 | 70 | 468 | 7,950 | 5,269 | 20,773 |
| Printing | 888 | - | - | 1,904 | - | 2,792 |
| Direct mail expenses | - | 6,052 | - | 22,361 | - | 28,413 |
| Supplies & equipment | 4,202 | - | 236 | 312 | 16,767 | 21,517 |
| Staff development | 6,170 | - | - | 811 | 14,848 | 21,829 |
| Travel | 41,296 | 409 | - | 6,760 | 15,437 | 63,902 |
| Conferences & meetings | 756 | 392 | 1,357 | - | - | 2,505 |
| Gala event production | - | - | - | 73,480 | - | 73,480 |
| Other event production | - | - | - | 21,293 | 5,683 | 26,976 |
| Insurance | - | - | - | - | 36,840 | 36,840 |
| Taxes & licenses | - | - | 11,039 | - | 50 | 11,089 |
| Interest expense | - | - | - | - | 4,670 | 4,670 |
| Bank fees & merchant charges | - | - | 3,652 | 902 | 60 | 4,614 |
| Depreciation & amortization | - | - | - | - | 13,472 | 13,472 |
| Miscellaneous expenses | 6,829 | - | - | 469 | - | 7,298 |
| Communications allocation | 215,463 | (274,022) | 21,949 | 36,610 | - | - |
| Shared cost allocation | 457,503 | - | 46,606 | 77,734 | (581,843) | - |
| Total expenses before contributed services | 3,698,602 | - | 618,973 | 811,217 | - | 5,128,792 |
| Contributed services (Notes 2, 11) | 6,270,693 | - | - | - | - | 6,270,693 |
| Total Expenses | \$ 9,969,295 | \$ - | \$ 618,973 | \$ 811,217 | \$ - | \$ 11,399,485 |

See accompanying notes to financial statements and independent auditor's report.

National Center for Lesbian Rights

Statement of Cash Flows for the Year Ended June 30, 2022

| | |
|---|----------------------------|
| <i>Cash flows from operating activities:</i> | |
| Change in net assets | \$ 627,109 |
| Adjustments to reconcile change in net assets to net cash provided (used) by operating activities: | |
| PPP interest accrual | 4,670 |
| Depreciation & amortization expense | 13,472 |
| Realized and unrealized gains on investments | 42,276 |
| Other non-cash item | |
| Changes in assets and liabilities: | |
| (Increase) decrease in grants & contributions receivable | (609,522) |
| (Increase) decrease in other receivables | (5,600) |
| (Increase) decrease in prepaid expenses & deposits | 23,319 |
| Increase (decrease) in accounts payable & accrued expenses | (65,690) |
| Increase (decrease) in deferred rent & revenue | (6,452) |
| Cash provided (used) by operating activities: | <u>23,582</u> |
| <i>Cash flows from investing activities:</i> | |
| Purchases of marketable securities | (4,850) |
| Acquisition of property & equipment | (17,523) |
| Cash provided (used) by investing activities: | <u>(22,373)</u> |
| Cash provided (used) during year | 1,209 |
| Cash and cash equivalents: | |
| Beginning of year, July 1 | <u>6,123,072</u> |
| End of year, June 30 | <u><u>\$ 6,124,281</u></u> |
| <u>Supplemental cash flow information related to leases:</u> | |
| Cash paid for amounts included in the measurement of lease liabilities : | |
| Operating cash flows from operating leases | \$ 15,000 |
| Right-of-use assets obtained in exchange for new operating lease liabilities | 527,120 |

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